

Medicare Managed Care Contract Report
(Data as of January 01, 2004)

Attached is a summary of statistics of Medicare contracts with prepaid organizations.

Current Contract Summary:	Number of Plans	Enrollees
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Total Prepaid Contracts	283	5,295,392
CCP	145	4,592,465
Cost	30	335,278
Demos	25	148,844
Demos/PPO	35	83,064
HCPPs	15	100,494
PFFS	4	26,467
PACE	29	8,780

Payment Statistics:

\$ 3,422M Total payment to all prepaid plans for January 2004
\$ 12,683M Fiscal year to date

Enrollment Statistics

M+C enrollment changed from 4,647,928 in December
to 4,618,932 in January or a 0.6% decrease.
Demo enrollment changed from 146,610 in December
to 148,844 in January or 1.5% increase.
Total enrollment changed from 5,324,101 in December
to 5,295,392 in January or a 0.5% decrease.

Changes since December 01, 2003 Report:

1 CCP Contract was signed:
Globalhealth, Inc. (H3706)
Oklahoma city, OK

2 PPO Demonstration Contracts were signed:
Coventry Health And Life Ins. Company (H1715)

Charleston, WV

Aetna Health Inc. (H0706)
New york, NY

3 Demos Contracts were signed:
Corsolutions, Inc. (H1902)
Rosemont, IL

Pacificare Life & Health Ins. Company (H5408)
Cypress, CA

Xl Health, Inc. (H4519)
Baltimore, MD

18 Plans expanded their service area:
Anthem Health Plans Of Kentucky, Inc. (H1849)
Mason, OH

Lovelace Health Plan, Inc. (H3251)
Albuquerque, NM

Community Insurance Company (H3655)
Indianapolis, IN

Texas Healthspring I, Llc (H4513)
Houston, TX

Caremore Insurance Services (H0544)
Cerritos, CA

United Healthcare Of Florida Inc. (H9011)
Sunrise, FL

Aetna Health Inc Blue Bell (H3931)
Blue bell, PA

Healthspring Of Alabama, Inc. (H0150)
Nashville, TN

Elder Health Of Pa, Inc. (H3949)
Philadelphia, PA

Healthspring, Inc. (H4454)
Nashville, TN

Humana Insurance Company (H1047)
Tampa, FL

Healthspring, Inc. (H4404)
Nashville, TN

Health Assurance Pennsylvania, Inc. (H3915)
Charleston, WV

United Healthcare Insurance Company (H5401)
Minnetonka, MN

Aetna Health Inc. (H3914)
Hartford, CT

Humana Insurance Company (H1804)
Louisville, KY

Total Longterm Care, Inc. (H0613)
Denver, CO

Humana Medical Plan, Inc South Florida Market (H1036)
Louisville, KY

Pending Applications

6 M+C Plans
2 PACE
2 PFFS
1 Demos/PPO
3 Other Demos

Pending Service Area Expansions

5 M+C

3 PACE
 1 PFFS
 2 Demos/PPO
 1 Cost

If you have any questions, please call (410) 786-6337.
 Prepared by: Center for Beneficiary Choices,
 Centers for Medicare and Medicaid Services.

ENROLLMENT AND PAYMENT SUMMARY

(AS OF JANUARY 01, 2004)

MEDICARE HMO/CMP DATA

				PAYMENT		JAN, 2004	YR TO DATE
JAN, 2004				JAN, 2004	FISCAL YR	INTERIM	INTERIM
TOTAL							
PAYMENT		NUMBER OF	NUMBER OF	PAYMENT	TO DATE	PAYMENT	PAYMENT
TYPE OF CONTRACT		CONTRACTS	ENROLLEES	(MILLIONS)	(MILLIONS)*	(MILLIONS)**	(MILLIONS)
(MILLIONS)							
CCPS		143	4,562,499	\$2,840.4	\$11,152.8	\$0.0	\$5.3
\$2,840.4							
PFFS		3	24,819	\$13.7	\$51.3	\$0.0	\$0.0
\$13.7							
PACE		29	8,780	\$14.1	\$42.8	\$0.0	\$3.2
\$14.1							
DEMOS		63	260,425	\$451.7	\$1,031.5	\$0.0	\$0.0
\$451.7							
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SUBTOTAL		238	4,856,523	\$3,319.9	\$12,278.4	\$0.0	\$8.5
\$3,319.9							
TEFRA COST		30	335,209	\$88.6	\$348.7	\$0.0	\$10.1
\$88.6							

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SUBTOTAL HMO/CMP \$3,408.5	268	5,191,732	\$3,408.5	\$12,627.1	\$0.0	\$18.6
HCPP PART B \$13.9	15	100,483	\$13.9	\$55.4	\$0.0	\$4.7
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TOTAL \$3,422.4	283	5,292,215	\$3,422.4	\$12,682.5	\$0.0	\$23.3

1/ INCLUDES 1 CCP CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JANUARY 2004.

INCLUDES 0 PFFS CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JANUARY 2004.

INCLUDES 0 PACE CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JANUARY 2004.

INCLUDES 0 DEMO CONTRACTS WHICH HAVE BEEN SIGNED, BUT FOR WHICH NO PAYMENT HAS YET BEEN MADE FOR JANUARY 2004.

2/ THERE ARE 0 PLANS WITH M+C CONTRACTS WHICH HAVE ENROLLEES STILL BEING PAID UNDER THE COST METHODS.

* INCLUDES CURRENT MONTH.

** REPORTS SPECIAL, NON MONTHLY RECONCILIATION PAYMENTS

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS
BY CATEGORY
(AS OF JANUARY 01, 2004)

COST CONTRACTS*

NUMBER OF

NUMBER OF

	CONTRACTS	(%)	ENROLLEES	(%)
MODEL	-----	---	-----	---

IPA	11	37	195,922	58
GROUP	16	53	132,549	40
STAFF	3	10	6,738	2
OWNERSHIP				

PROFIT	7	23	46,337	14
NON PROFIT	23	77	288,872	86

*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS
BY CATEGORY
(AS OF JANUARY 01, 2004)

HCPP CONTRACTS

	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
MODEL	-----	---	-----	---

IPA	1	7	3,264	3
GROUP	10	67	67,519	67
STAFF	0	0	0	0
UNION	2	13	19,047	19
EMPLOYER GROUP	1	7	4,311	4
MEDICAL GROUP	0	0	0	0
PUBLIC HMO	0	0	0	0
STATE LICENSED HMO	0	0	0	0
OTHER	1	6	6,342	7
OWNERSHIP				

PROFIT	1	7	3,264	3
NON PROFIT	13	93	90,877	97

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS
BY CATEGORY

(AS OF JANUARY 01, 2004)

CCP CONTRACTS*

	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
MODEL				
IPA	75	54	2,497,797	55
GROUP	52	38	1,534,360	34
STAFF	11	8	469,550	11
OWNERSHIP				
PROFIT	95	67	2,582,584	57
NON PROFIT	46	33	1,949,309	43

*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

PACE CONTRACTS*

	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
MODEL				
IPA	0	0	0	0
GROUP	22	100	6,963	100
STAFF	0	0	0	0
OWNERSHIP				
PROFIT	12	43	3,252	38
NON PROFIT	16	57	5,365	62

*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

SUMMARY OF COST/HCPP/CCP/PACE/PFFS CONTRACTS
BY CATEGORY

(AS OF JANUARY 01, 2004)

PFFS CONTRACTS*

	NUMBER OF CONTRACTS	(%)	NUMBER OF ENROLLEES	(%)
MODEL				
IPA	0	0	0	0
GROUP	2	100	8,144	100
STAFF	0	0	0	0
OWNERSHIP				
PROFIT	3	100	24,819	100
NON PROFIT	0	0	0	0

*DOES NOT INCLUDE COST ENROLLEES REMAINING IN RISK PLANS.

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

	TOTAL	MEDICARE	MEDICARE	M+C	
ENROLLEES	POPULATION	BENES	BENES	ENROLLEES	AS %
OF	IN THOUS.	IN THOU	PERCENT	JANUARY	
MEDICARE					
STATE	07/01/2001 *	12/31/2001	TOTAL POP	2004	
BENES					
ALABAMA	4,451	696	16	38,971	6
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	201,884	29

ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	1,273,337	32
COLORADO	4,323	476	11	106,460	22
CONNECTICUT	3,410	515	15	28,750	6
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	531,152	19
GEORGIA	8,230	936	11	14,181	2
HAWAII	1,212	168	14	20,586	12
IDAHO	1,299	169	13	10,032	6
ILLINOIS	12,436	1,634	13	49,698	3
INDIANA	6,090	858	14	0	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	83	0
KENTUCKY	4,047	630	16	5,803	1
LOUISIANA	4,470	605	14	65,042	11
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	3,229	0
MASSACHUSETTS	6,357	958	15	161,402	17
MICHIGAN	9,952	1,410	14	18,680	1
MINNESOTA	4,931	659	13	40,508	6
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	128,833	15
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	9,417	4
NEVADA	2,019	254	13	32,657	13
NEW HAMPSHIRE	1,240	173	14	1,107	1
NEW JERSEY	8,429	1,204	14	36,406	3
NEW MEXICO	1,821	239	13	38,195	16
NEW YORK	18,989	2,712	14	431,784	16
NORTH CAROLINA	8,077	1,158	14	47,289	4
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	208,142	12
OKLAHOMA	3,453	511	15	38,508	8
MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004					

					M+C
ENROLLEES	TOTAL	MEDICARE	MEDICARE	M+C	

OF	POPULATION	BENES	BENES	ENROLLEES	AS %
	IN THOUS.	IN THOU	PERCENT	JANUARY	
MEDICARE STATE BENES	07/01/2001 *	12/31/2001	TOTAL POP	2004	

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OREGON	3,429	498	15	137,868	28
PENNSYLVANIA	12,283	2,093	17	471,415	23
RHODE ISLAND	1,050	172	16	56,928	33
SOUTH CAROLINA	4,023	582	14	313	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	70,316	8
TEXAS	20,947	2,303	11	129,309	6
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	128,393	17
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	20,306	3
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	4,556,984	12

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

	TOTAL	MEDICARE	MEDICARE	COST	COST
ENROLLEES	POPULATION	BENES	BENES	ENROLLEES	AS %
OF	IN THOUS.	IN THOU	PERCENT	JANUARY	
MEDICARE STATE BENES	07/01/2001 *	12/31/2001	TOTAL POP	2004	

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ALABAMA	4,451	696	16	0	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	0	0
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	20,394	1
COLORADO	4,323	476	11	21,080	4
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	5,454	0
GEORGIA	8,230	936	11	0	0
HAWAII	1,212	168	14	39,132	23
IDAHO	1,299	169	13	5,044	3
ILLINOIS	12,436	1,634	13	13,517	1
INDIANA	6,090	858	14	16,732	2
IOWA	2,928	477	16	8,499	2
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	0	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	29,342	4
MASSACHUSETTS	6,357	958	15	0	0
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	45,567	7
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	0	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	0	0
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	0	0
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	27,051	1
NORTH CAROLINA	8,077	1,158	14	0	0
NORTH DAKOTA	641	103	16	624	1
OHIO	11,360	1,703	15	26,577	2
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

ENROLLEES	TOTAL	MEDICARE	MEDICARE	COST	COST
OF	POPULATION	BENES	BENES	ENROLLEES	AS %
MEDICARE	IN THOUS.	IN THOU	PERCENT	JANUARY	
STATE	07/01/2001 *	12/31/2001	TOTAL POP	2004	
BENES					
OREGON	3,429	498	15	41,495	8
PENNSYLVANIA	12,283	2,093	17	0	0
RHODE ISLAND	1,050	172	16	0	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	0	0
TEXAS	20,947	2,303	11	25,231	1
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	9,470	1
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	335,209	1

* DATA FROM THE U.S. DEPARTMENT OF COMMERCE
 MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

DEMOS	TOTAL	MEDICARE	MEDICARE	OTHER DEMOS	OTHER
ENROLLEES					

OF	POPULATION	BENES	BENES	ENROLLEES	AS %
MEDICARE	IN THOUS.	IN THOU	PERCENT	JANUARY	
STATE	07/01/2001 *	12/31/2001	TOTAL POP	2004	
BENES					
ALABAMA	4,451	696	16	842	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	3,571	1
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	53,210	1
COLORADO	4,323	476	11	6,670	1
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	6,797	0
GEORGIA	8,230	936	11	2,617	0
HAWAII	1,212	168	14	0	0
IDAHO	1,299	169	13	0	0
ILLINOIS	12,436	1,634	13	4,799	0
INDIANA	6,090	858	14	250	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	285	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	5,957	1
MASSACHUSETTS	6,357	958	15	5,955	1
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	5,034	1
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	2,550	0
MONTANA	903	138	15	0	0
NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	49,277	19
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	52,962	4
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	16,247	1

NORTH CAROLINA	8,077	1,158	14	1,358	0
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	2,372	0
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

DEMOS	TOTAL	MEDICARE	MEDICARE	OTHER DEMOS	OTHER
ENROLLEES	POPULATION	BENES	BENES	ENROLLEES	AS %
OF	IN THOUS.	IN THOU	PERCENT	JANUARY	
MEDICARE					
STATE	07/01/2001 *	12/31/2001	TOTAL POP	2004	
BENES					

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OREGON	3,429	498	15	5,241	1
PENNSYLVANIA	12,283	2,093	17	29,017	1
RHODE ISLAND	1,050	172	16	792	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	491	0
TEXAS	20,947	2,303	11	0	0
UTAH	2,242	211	9	0	0
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	0	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	2,836	1
WISCONSIN	5,372	787	15	1,295	0
WYOMING	494	66	13	0	0
TOTAL	282,123	39,134	14	260,425	1

* DATA FROM THE U.S. DEPARTMENT OF COMMERCE
 MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

ENROLLEES	TOTAL	MEDICARE	MEDICARE	HCPP	HCPP
OF	POPULATION	BENES	BENES	ENROLLEES	AS %
MEDICARE	IN THOUS.	IN THOU	PERCENT	JANUARY	
STATE	07/01/2001 *	12/31/2001	TOTAL POP	2004	
BENES					
ALABAMA	4,451	696	16	0	0
ALASKA	628	44	7	0	0
ARIZONA	5,165	697	13	0	0
ARKANSAS	2,678	442	17	0	0
CALIFORNIA	34,000	3,945	12	929	0
COLORADO	4,323	476	11	0	0
CONNECTICUT	3,410	515	15	0	0
DELAWARE	786	114	15	0	0
DISTRICT OF COLUMBIA	571	74	13	0	0
FLORIDA	16,054	2,859	18	3,264	0
GEORGIA	8,230	936	11	0	0
HAWAII	1,212	168	14	0	0
IDAHO	1,299	169	13	0	0
ILLINOIS	12,436	1,634	13	10,800	1
INDIANA	6,090	858	14	0	0
IOWA	2,928	477	16	0	0
KANSAS	2,692	391	15	0	0
KENTUCKY	4,047	630	16	0	0
LOUISIANA	4,470	605	14	0	0
MAINE	1,277	219	17	0	0
MARYLAND	5,311	654	12	0	0
MASSACHUSETTS	6,357	958	15	0	0
MICHIGAN	9,952	1,410	14	0	0
MINNESOTA	4,931	659	13	0	0
MISSISSIPPI	2,849	424	15	0	0
MISSOURI	5,604	867	15	1,810	0
MONTANA	903	138	15	0	0

NEBRASKA	1,713	255	15	0	0
NEVADA	2,019	254	13	0	0
NEW HAMPSHIRE	1,240	173	14	0	0
NEW JERSEY	8,429	1,204	14	0	0
NEW MEXICO	1,821	239	13	0	0
NEW YORK	18,989	2,712	14	7,553	0
NORTH CAROLINA	8,077	1,158	14	0	0
NORTH DAKOTA	641	103	16	0	0
OHIO	11,360	1,703	15	0	0
OKLAHOMA	3,453	511	15	0	0

MEDICARE ENROLLEE DISTRIBUTION BY STATE AS OF JANUARY 01, 2004

	TOTAL	MEDICARE	MEDICARE	HCPP	
ENROLLEES	POPULATION	BENES	BENES	ENROLLEES	AS %
OF	IN THOUS.	IN THOU	PERCENT	JANUARY	
MEDICARE					
STATE	07/01/2001 *	12/31/2001	TOTAL POP	2004	
BENES					

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OREGON	3,429	498	15	0	0
PENNSYLVANIA	12,283	2,093	17	0	0
RHODE ISLAND	1,050	172	16	0	0
SOUTH CAROLINA	4,023	582	14	0	0
SOUTH DAKOTA	756	120	16	0	0
TENNESSEE	5,702	844	15	0	0
TEXAS	20,947	2,303	11	6,342	0
UTAH	2,242	211	9	17,289	8
VERMONT	610	90	15	0	0
VIRGINIA	7,104	911	13	2,842	0
WASHINGTON	5,908	747	13	0	0
WEST VIRGINIA	1,807	339	19	0	0
WISCONSIN	5,372	787	15	0	0
WYOMING	494	66	13	0	0
UMW (90091)	282,123	39,134	14	49,654	0

TOTAL	282,123	39,134	14	100,483	0
GRAND TOTAL	282,123	39,134	14	5,253,101	13

* DATA FROM THE U.S. DEPARTMENT OF COMMERCE